

**Massimo Amato**

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Massimo Amato is the Global Business Line Manager for the Industrial Diaphragm Valve (IDV) product offering of CRANE ChemPharma Flow Solutions®, Saunders®.

Mr. Amato has been with Saunders® since 1984. He has over 25 years of experience in industrial applications in Chemical, Petrochemical, Pharmaceutical, Water Treatment, Marine, Power Generation, Oil & Gas, Minerals Processing, Pulp and Paper, Sugar and Food industries, among others.

He began his career in 1984 as the Product and Sales Manager for Ing. Taragni SpA (Saunders® distributor in Milano, Italy). Following the acquisition of that business by Alfa Laval, he joined Alfa Laval SpA as the Valves Division Sales Manager, where he was responsible for sales development and profitability of its valves operations. Over the next six years, Mr. Amato served in various roles within Alfa Laval, including as Managing Director based in Romania, and Flow Division Manager in Italy, where he facilitated the transition of the Saunders® brand to CRANE. He was later appointed as the Southern and Eastern Europe Regional Sales Manager and Managing Director within CRANE's Process Flow Technologies business in Italy. During the six years when he held this position, Mr. Amato contributed to significant sales growth of the company's products through distribution channels in several countries, including Portugal, Turkey, Spain, Italy and The Balkans. In 2006 Mr. Amato was appointed Managing Director of the India Crane facility. He is credited with the successful implementation of "lean" practices at CRANE's Pune, India site. In 2010, Mr. Amato was promoted to his current role.

Mr. Amato holds a Technical Degree in Chemistry from IT IS E. Molinari in Milan, Italy. He has obtained Financial Management Training from the Romanian Management Institute in Bucharest, as well as Basic Six-Sigma Training from the Management Centre-Milan, and Lean Green Belt Training in "Lean" techniques for manufacturing and distribution processes from the University of Tennessee in the United States. He speaks Italian, English, Romanian and Spanish.